



Chin Well
HOLDINGS BERHAD
371551-T

29th Annual General Meeting

27 November 2025
11.00AM



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Corporate Presentation

AGM - FY 2025 Results &
Corporate Update

27 November 2025



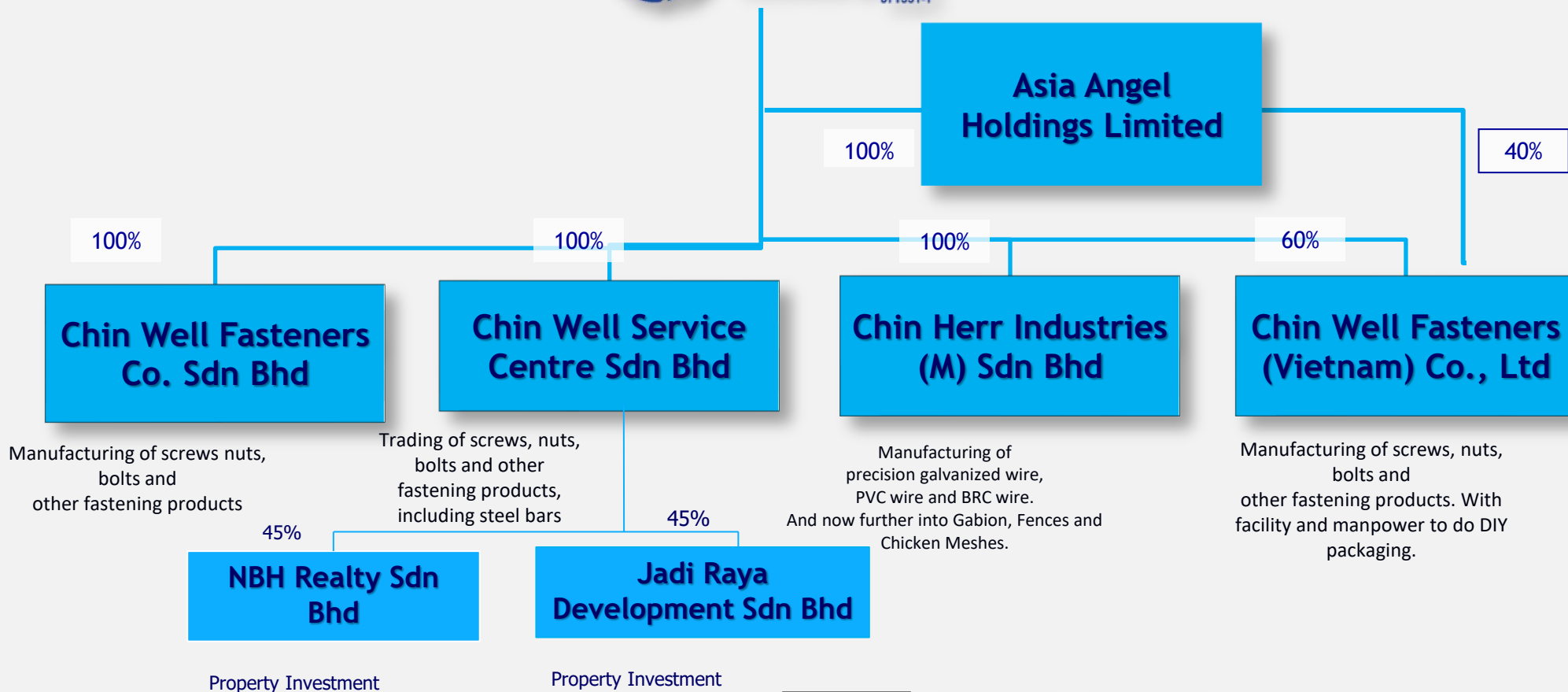
One of the largest carbon steel fastener producers in the world

- Founded by Group MD Tsai Yung Chuan in Prai, Penang in 1989, and listed on Main board of KLSE on 1999. **Chin Well** is today one of the world's largest suppliers of carbon steel fasteners (Bolts and nuts).
- **Chin Well** has production facilities in Malaysia and Vietnam that manufacture a wide range of fasteners used in power and land infrastructure sectors.
 - Employs approximately 1,010 people, of which 580 are in Malaysia (360 in Chin Well Malaysia, 190 in Chin Herr Industries) and 430 in Vietnam plants
- **Chin Well** has established strong distribution networks in the domestic and international markets, with its fasteners exported to Europe, North America, South East Asia, Australia and the Middle East.





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Steel Industry Updates

China	Europe	USA	Other ASIA
<ul style="list-style-type: none">• 15th 5-year plan focus on modernizing traditional industry, self-sufficient tech and re-balance economy.• Termination calls on vicious cycle of cut throat competition starting July 2025.• Steel price hovering at relevant low price.	<ul style="list-style-type: none">• 17 Feb 2022,ADD on fasteners from China from 22.1% to 86.5%.• Russia & Ukraine war and Gaza Attacks disrupt economy.• 22 Oct 2025, ADD on Threaded Rods from China from 54.7% to 72.3%.• Germany Budget 2026 locates 126.7 Billion Euros on infrastructure.• Simplify CBAM kicking off from April 2026.	<ul style="list-style-type: none">• Trump hits the world with tariffs, trying to bring back made in USA.• Another interest rate cut in October 2025 this year, and one more in December seems likely.	<ul style="list-style-type: none">• Trade war between China and USA pushing buyers to SEA.• Waiting for Major projects moving in SEA.



USA hit the world with tariffs

USA Tariff on Steel and Aluminum Industry

TARIFF	Effective	China	Malaysia	Vietnam	Others
Section 301 Unfair Trade	2018	25%	0%	0%	0%
Emergency Powers Act	4-Feb-25	10%	0%	0%	0%
Emergency Powers Act	4-Mar-25	10%	0%	0%	0%
Section 232 Nation Security	12-Mar-25	25%	25%	25%	25%
Reciprocal Tariff	9-Apr-25	0%	0%	0%	0%
Section 232 Nation Security	4-Jun-25	25%	25%	25%	25%
Emergency Powers Act	10-Nov-25	-10%	0%	0%	0%
Total		85%	50%	50%	50%
Section 232 Extension	18-Aug-25	50%	50%	50%	50%



Unfavourable Global Market Conditions affects the Group's performance

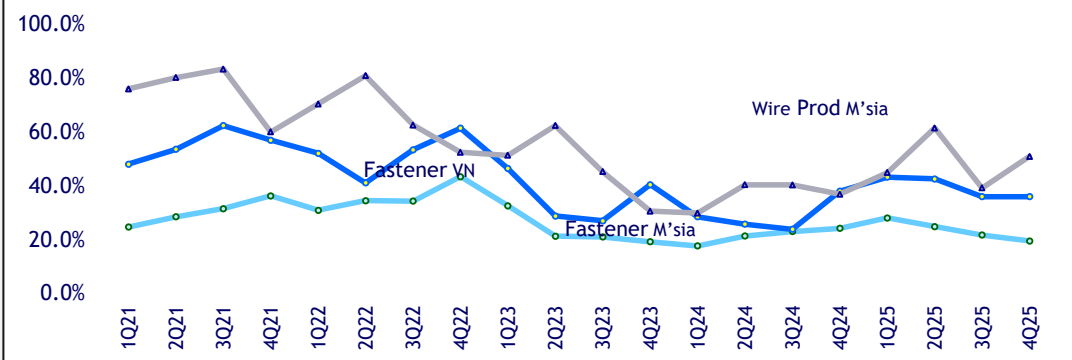
FY2025 fasteners revenue increased by 4.57% y-o-y to RM270.20mil

- Sales volume increased by 15% in the current financial year as compared to FY2024.
- The surge in export to Europe partially set off by the decline in export to the US.
- DIY segment made up to 17% of FY2025 group revenue (FY2024: 18%).

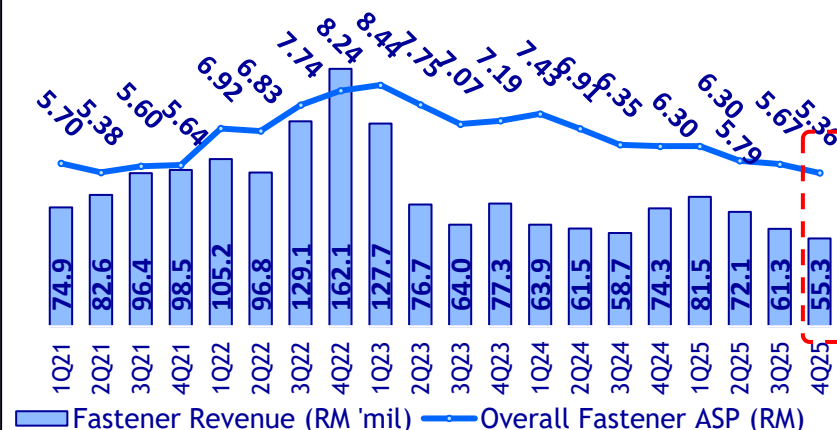
FY2025 wire product revenue increased by 25.11% y-o-y to RM106.17mil

- Sales volume increased by 36% in the current financial year supported by higher demand from local market.

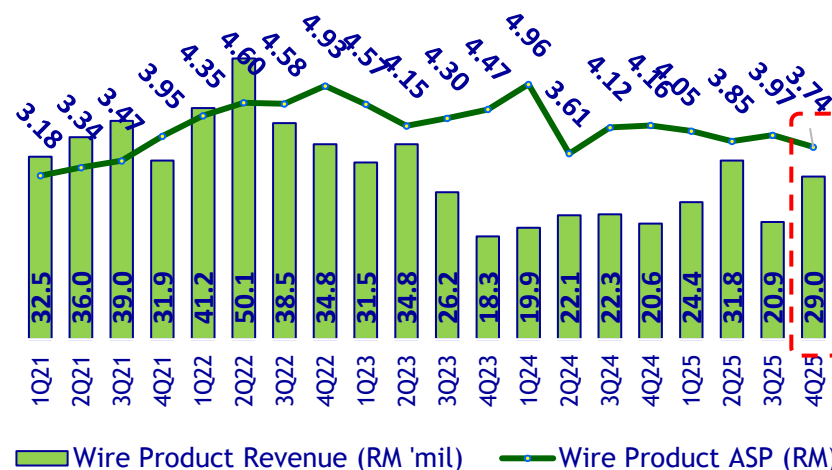
Capacity Utilisation (%)



Fastener Revenue & ASP Trend

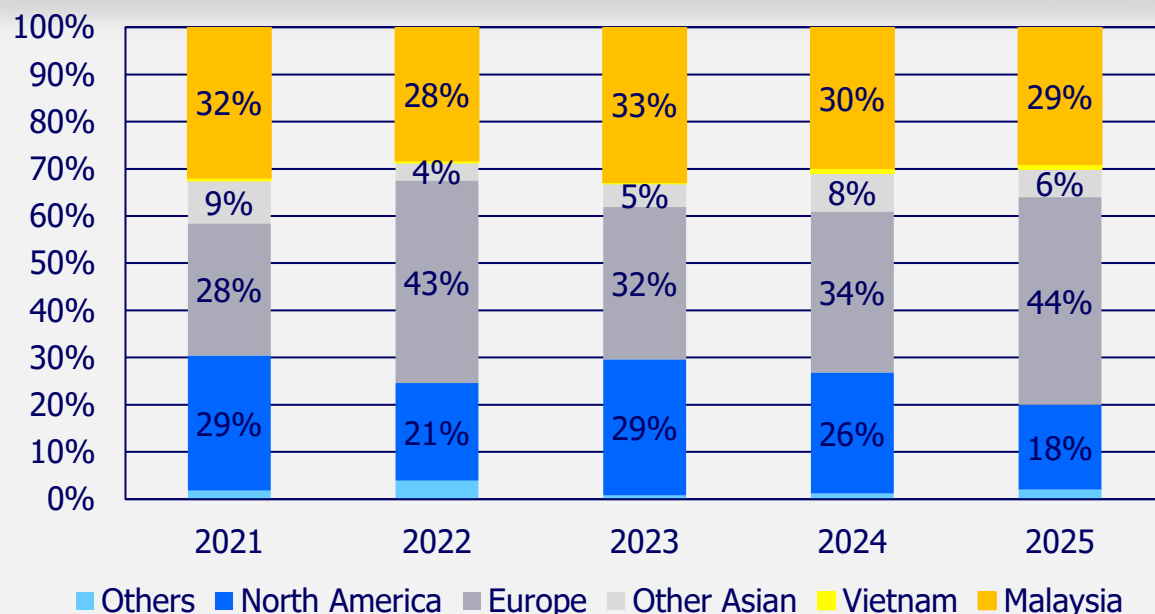


Wire Product Revenue & ASP Trend

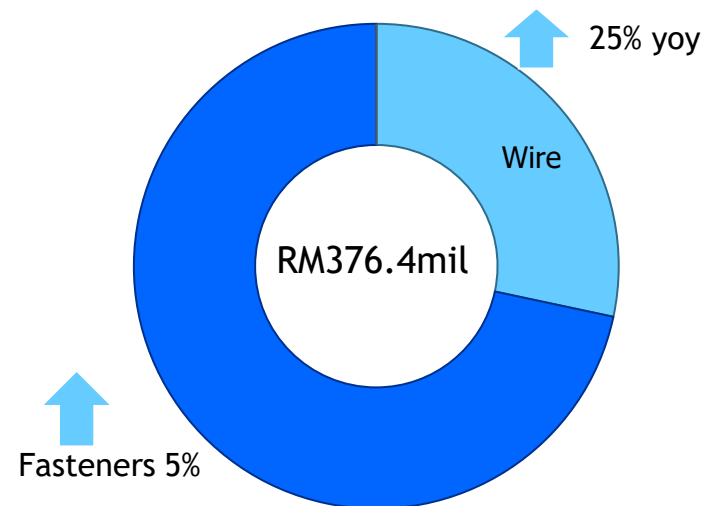




Sales improved gradually



FY25 Revenue Segmentation: Product



FYE 30 June	2021	2022	2023	2024	2025
Malaysia	156.6	185.7	149.9	102.4	110.7
Vietnam	2.9	2.9	1.8	3.6	2.0
Other Asia	44.7	25.0	23.0	28.0	23.4
Europe	137.7	282.2	148.0	117.2	165.2
North America	140.9	136.3	132.5	88.0	69.3
Others	8.9	25.6	1.3	4.0	5.8
Total Revenue	491.7	657.7	456.4	343.2	376.3

Segment	FY2021 RM'000	FY2022 RM'000	FY2023 RM'000	FY2024 RM'000	FY2025 RM'000
Fasteners	352.3	493.3	345.66	258.39	270.20
Wire	139.4	164.6	110.79	84.86	106.17
Trading	-	-	-	-	-
Total	491.7	657.9	456.45	343.25	376.37

Financials

Industry

Strategies

Inv Case

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Revenue Analysis: Geographical & Product



Expanding product portfolio to serve wider range of clientele... Currently at single-digit valuation



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Profile

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Investment Merits

Thank you

Bloomberg: CWH MK, Reuters: CWHB.KL